

ORMCA Reports 2006 Market Estimates



A big "Thank You" to those producers who sent in your 2006 market estimates. For those of you who didn't take the time to send in the market survey, hopefully you see the value in the data and you'll send one in for your 2007 production.

In addition to the 2006 Report, we have included a three year summary to show trends in the industry. As you are all aware there has been a residential slowdown, which is evidenced by the 10% decline in ready mix production since 2004. The report also shows an increase of 6% in commercial construction, which has helped to ease the residential decline.

As we have stated before, we use this data to help develop our promotion plans and evaluate the results of our efforts. Look for the 2007 Survey Form in the first quarter of 2008.


Market Segment	2004			2005			2006		
	Reported*	% of Total**	Market Estimate***	Reported*	% of Total**	Market Estimate***	Reported*	% of Total**	Market Estimate***
Residential Construction	1,614,550	51%	7,501,223	1,892,451	45%	6,494,848	1,772,970	41%	5,569,100
Commercial, Industrial, Agricultural Construction	912,045	29%	4,237,374	1,358,226	33%	4,661,400	1,543,140	35%	4,847,176
Bridges	66,147	2%	307,320	250,548	6%	859,875	180,983	4%	505,665
Paving	420,829	13%	1,955,178	295,205	7%	1,013,137	485,193	11%	1,524,044
Water/Wastewater	60,250	2%	279,922	118,537	3%	406,816	204,313	5%	641,770
Flowable Fill	84,105	3%	390,753	61,651	1%	211,585	135,751	3%	426,408
Other: Precast Block Fill	5,000	0%	23,230	191,825	5%	658,339	57,253	1%	179,837
Reported total	3,162,926			4,168,443			4,359,601		
NRMCA Ohio Estimate	14,695,000			14,306,000			13,694,000		
% Reported	22%			29%			32%		
Ohio Trucks (est.)	2,550			2,550			2,550		
ORMCA Trucks	2,150			2,150			2,150		
Production per truck (CY/Truck)	5,763			5,610			5,370		

* Represents the volume reported by ORMCA Producers for each market
 ** Represents the percentage of production in each market segment
 *** Estimated volume for each market if 100% of producers reported

Continued on page 7



ORMCA Reports 2006 Market Estimates, Continued from page 6

 Ohio Ready Mixed Concrete Association 2006 Market Estimate Report			% of Market	Cubic Yards
1 Residential Construction			41%	1,772,970
a.	Flatwork (Floors, Driveways, Walks, Patios, Pools, Etc.)		60%	1,066,912
b.	Poured Footings, Foundations, and Walls		35%	628,947
c.	Decorative Concrete		3%	45,968
d.	ICF Walls		0%	7,391
e.	Undesignated		1%	23,751
2 Commercial, Industrial, Agricultural Construction			35%	1,543,140
a.	Footing, Foundations, Floors, and Other Miscellaneous Flatwork		85%	1,315,547
b.	Cast-in-place buildings, Parking Garages, Stadiums, Silos, and Power Plants		11%	168,596
c.	Tilt-Up		1%	14,676
d.	ICF Walls		0%	1,512
e.	Decorative Concrete		2%	36,440
f.	Undesignated		0%	0
3 Bridges			4%	160,983
a.	ODOT		81%	130,670
b.	All Other		14%	22,687
c.	Undesignated		5%	7,626
4 Paving			11%	485,193
a.	Curb, Curb and Gutter		30%	145,772
b.	Median Barriers, Sound Walls, Retaining Walls, Foundations, and Other Misc. Road Construction Concrete		14%	68,586
c.	Interstate		15%	73,291
d.	All Other Roadways (Streets & Local Roads)		26%	123,969
e.	Parking Areas		8%	40,297
f.	Airport Pavement		1%	6,377
g.	Undesignated		6%	26,901
5 Water/Wastewater			5%	204,313
a.	Dams & Spillways		2%	4,100
b.	Pipes and/or Tunnels		19%	38,949
c.	Storage Tanks		48%	98,704
d.	Culvert, Inlets, Vaults, and other underground products		6%	12,762
e.	Undesignated		24%	49,799
6 Flowable Fill			3%	135,751
7 Other	Please List	Precast; Block Fill	1%	57,253
			Total Yardage Reported:	4,359,601
			2006 Statewide Total:	13,694,000
			% Reporting:	32%

